Sr. Sales Account Manager (m/w/d)(Hankook Tire Europe GmbH)

Our Company

Hankook Tire manufactures innovative, high-performance tyres for passenger cars, SUVs, light trucks, RVs, trucks, buses and motorsports. With five R&D centres and eight production facilities worldwide, Hankook continuously invests in research and development to offer the highest level of quality and driving satisfaction.

The company employs around 20,000 people globally and sells products in over 160 countries. Hankook Tire has been the exclusive tyre supplier for the ABB FIA Formula E World Championship since 2023. Leading car manufacturers rely on Hankook tyres for original equipment. Around 42 percent* of global sales are generated in Europe. Hankook's European headquarters are located in Neu-Isenburg, Germany. At its European Technical Centre in Hanover, Germany and its manufacturing site in Rácalmás, Hungary, Hankook develops and produces bespoke tyre solutions for the European market.

Hankook Tire Europe GmbH in Hannover OE office is searching for Jr. Sales Account Manager (m/f/d)

Your Responsibilities:

- Strategically managing key accounts and ensuring executive-level communication flow
- Independently leading and steering complex, international projects
- Driving the sustainable expansion and strategic development of existing projects and accounts
- Proactively acquiring new projects and exploring new market opportunities
- Acting as a trusted liaison between global OEMs and senior internal stakeholders
- Leading high-stakes negotiations and managing end-to-end commercial terms and conditions

Your Profile:

- Several years of proven experience as a Key Account Manager, preferably in the automotive or tire industry
- Bachelor's degree in Business Administration or a related field
- Deep industry and market knowledge within the tire sector, paired with strong technical expertise
- Exceptional project management and leadership capabilities
- Fluent/Business-fluent in English and Chinese; German language skills preferred; high willingness to travel.

What Awaits You:

- An inspiring, international work environment with creative freedom
- Flexible working hours to support an optimal work-life balance

- 30 days of annual vacation
- Regular team activities
- Tailored professional development opportunities for personal and career progression
- Attractive employee discounts on Hankook tires

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Additional information

Location	**Hanover**
Position type	**Full-time employee**
Start of work	**Dec 1, 2026**

Responsible

HR Recruiting