# Jr. Sales Account Manager (m/w/d)(Hankook Tire Europe GmbH)

**Our Company**

Hankook Tire manufactures innovative, high-performance tyres for passenger cars, SUVs, light trucks, RVs, trucks, buses and motorsports. With five R&D centres and eight production facilities worldwide, Hankook continuously invests in research and development to offer the highest level of quality and driving satisfaction.

The company employs around 20,000 people globally and sells products in over 160 countries. Hankook Tire has been the exclusive tyre supplier for the ABB FIA Formula E World Championship since 2023. Leading car manufacturers rely on Hankook tyres for original equipment. Around 42 percent* of global sales are generated in Europe. Hankook's European headquarters are located in Neu-Isenburg, Germany. At its European Technical Centre in Hanover, Germany and its manufacturing site in Rácalmás, Hungary, Hankook develops and produces bespoke tyre solutions for the European market.

**Hankook Tire Europe GmbH in Hannover OE office is searching for Jr. Sales Account Manager (m/f/d)**

## Your Responsibilities:

- Supporting customers and ensuring a smooth flow of communication
- Leading and organizing projects
- Supporting and further developing existing projects
- Expanding business relationships Acquiring new projects
- Acting as a liaison between the OEM and internal stakeholders
- Conducting negotiations and managing terms/conditions

## Your Profile:

- Initial experience as a Key Account Manager
- Bachelor's degree in Business Administration or a related field
- Ideally, existing knowledge of the tire industry or a strong affinity for technology
- Outstanding project management skills
- Fluent in English and Chinese; German language skills preferred; willingness to travel.

## What Awaits You:

- An inspiring work environment that encourages innovation and new ideas
- Flexible working hours for an optimal work-life balance
- 30 days of annual vacation

- Regular team activities
- Professional development opportunities for continuous growth
- Attractive employee discounts on Hankook tires

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## Additional information

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| Location | **Hanover** |
| Position type | **Full-time employee** |
| Start of work | **Dec 1, 2026** |

## Responsible

HR Recruiting