

Our Company

Hankook Tire manufactures globally innovative, award-winning radial tyres of proven superior quality for passenger cars, light trucks, SUVs, RVs, trucks, and buses as well as motorsports (circuit racing/street circuits/rallies).

Aspiring to bring consumers the utmost excellence in product quality, technological excellence and driving satisfaction, Hankook Tire continuously invests in research and development maintaining five R&D centres and eight production facilities around the world. Bespoke tyre solutions for the European markets as well as European Original Equipment according to the requirements of leading premium car manufacturers, are developed in the company's regional Technical Centre in Hanover/Germany. Production for the European region is taking place in the state-of-the-art manufacturing site in Rácalmás/Hungary which was inaugurated in June 2007 and is continuously being expanded. Currently around 3,000 employees produce up to 19 million tyres a year for passenger cars, SUVs and light trucks.

Hankook Tire employs approximately 20,000 people worldwide and sells products in over 160 countries. The company has been selected as the technical partner and exclusive tyre supplier of the Generation 3 for the FIA ABB Formula E World Championship, starting 2023. Internationally leading car manufacturers rely on tyres made by Hankook for their original equipment. Approximately 38 percent of the company's global sales are generated within the European and CIS-Region. Hankook Tire has been represented in the renowned Dow Jones Sustainability Index World (DJSI World) since 2016.

The following full-time, permanent position is available immediately:

TB Salesman (m/w/d) (Hankook Reifen Deutschland)

Your Tasks

- Support and acquisition of strategic local dealers and fleets
- Analysis and development of existing potential in the region
- Support key accounts in the region in collaboration with the TB Sales Manager
- Execute or implement centrally managed sales activities
- Collect and document market, customer, channel and competitive data

Your Profile

- Commercial or technical degree
- Solid technical sales experience
- Hands-on mentality and willingness to travel
- Excellent communication skills
- Very good knowledge of German and English

What awaits you

- Opportunities for development in a forward-looking international group
- Open, informal team with flat hierarchies
- Attractive compensation model with fixed salary and performance bonuses
- First-class company car including gas card, also for private use
- 30 days vacation per year
- Intensive induction and training, courses and further training through the Hankook Academy
- Employee discounts from various vendors
- Company events and activities

Jetzt bewerben